2024 ANNUAL CONFERENCE

8:00 – 9:00 a.m.

County Airports: Making an Economic Impact Beyond Aviation

County Airports and Stakeholder Collaboration

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Discussion Outline

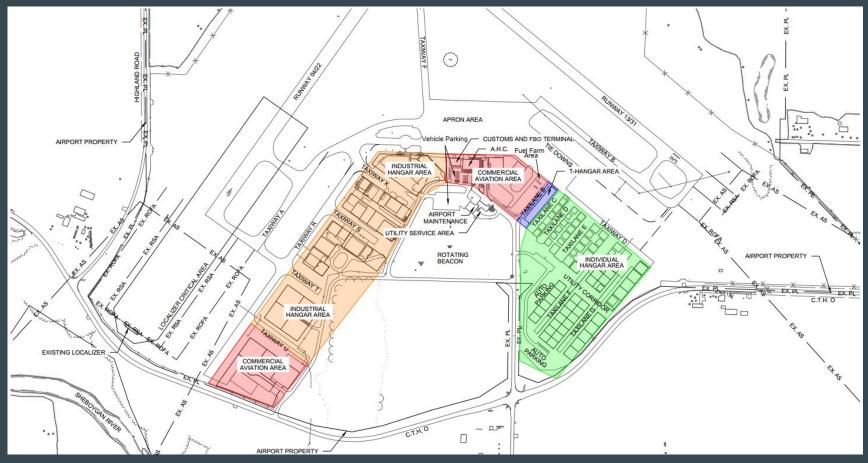
- Sheboygan County Memorial International Airport (KSBM)
- Airport Funding
- Role and Impact of Airports
- Challenges Faced
- Opportunities
- Stakeholder Collaboration at KSBM
 - US Customs and Border Protection
 - Lake Breeze Aviation
- Looking Forward
- Questions



- 24 / 7 / 365 facility
- Aviation Heritage Center of Wisconsin
- About 40,000 aircraft operations annually
- 5th busiest General Aviation airport in WI





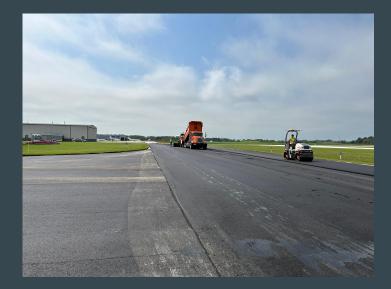




Investments - Past & Current

- Cracksealing (completed)
- Taxiway R paving
- Taxilane paving





Investments - Past & Current

- Runway 4/22 relief cuts
- Re-painting runway markings





Investments - Current & Upcoming

Taxiway A re-alignmentTaxiway B midfield

construction



Investments - Current & Upcoming

- Master Plan
- Runway 4/22 reconstruction



Airport Funding

- Elements of Airport Improvement Program
 - Entitlement
 - Apportionment
 - Discretionary
 - Bipartisan Infrastructure Law
- Matching funds
 - o State
 - Local sponsor (Airport)



Airport Funding

Administration of funds

- BOA as liaison for FAA
- Airport identifies projects
- Airport petitions State
- Payment and/or acceptance of funding



Role and Impact of Airports

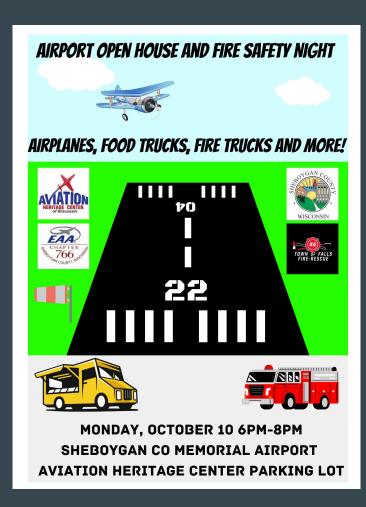
- Value to State economy
- Facilitating sense of community



Role and Impact of Airports

Facilitating sense of community





Role and Impact of Airports

Facilitating sense of community





Challenges Faced

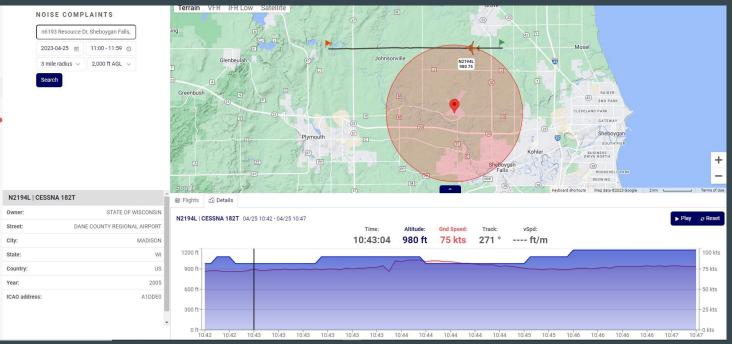
Issues affecting airports in Wisconsin

- Act 12 Personal property tax
- Timing of funding
- Wildlife mitigation
- Weather and pavement conditions

| ASSESSMENT CRITERIA | |
|---|------|
| Runway Condition Description | Code |
| • Dry | 6 |
| Frost Wet (includes damp and 1/8 inch depth or less of water) 1/8 inch (3mm) depth or less of Slush Dry Snow Wet Snow | 5 |
| 5° F (–15°C) and colder outside air temperature Compacted Snow | 4 |
| Slippery When Wet (wet runway) Dry Snow or Wet Snow (any depth) over Compacted Snow Greater than 1/8 inch (3mm) depth of Dry Snow Wet Snow Warmer than 5°F (-15°C) outside air temperature Compacted Snow | 3 |
| Greater than 1/8 inch (3mm) depth of Water Slush | 2 |
| • lce | 11 |
| Wet Ice Slush over Ice Water over Compacted Snow Dry Snow or Wet Snow over Ice | 0 |

Challenges Faced

- Noise/neighbor concerns
- Funding availability
- Environmental topics



Opportunities

Opportunities for airports in Wisconsin

- Stable economic conditions
- Alternative funding possibilities
- Events
 - o Oshkosh



Opportunities

Locally at KSBM

- Supportive leadership structure
- Stable, locally-owned but international companies
- FBO ownership



Premise behind the initiative

- County leadership committed to the Airport's success
- Local corporate partner





Process

- Wisconsin BOA as contract partner & main oversight
- Unforeseen delay in opening





Implementation

- Interior footprint
- Accounting structure
- Preparing for added regulations





Results

- Usage increasing
- Airport name and marketing
- Engaged CBP leadership & staff
- Reception





What is an FBO and why the change?

- Fixed Base Operator is responsible for fueling & providing services
- FBOs are the face of the community
- Change was warranted and timing was appropriate
 - Board and stakeholder support
 - Reduce Airport levy reliance



Identifying & engaging stakeholders

- Internal
 - County leadership
 - County Board Transportation Committee
- External
 - Sheboygan County Economic Developmen Corporation
 - Corporate partners
 - Individual hangar tenants
 - Airport Advisory Committee
 - General public
- Consistent message



Implementation - Funding

- Eliminate levy subsidy
- Options identified to pay for purchase
 - Fund Balance
 - Capital Plan
- Commitment is being met in Year 1



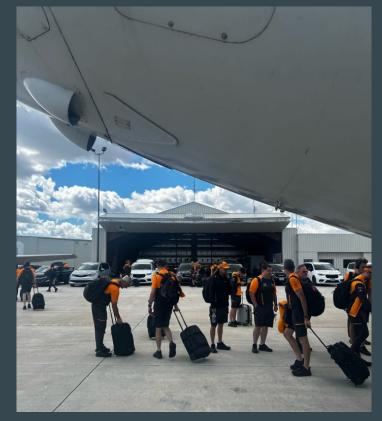
Implementation - Logistics

- FBO location
- Hangar
- IT equipment, software, insurance, procurement
- Staffing
- Fuel service



Implementation - Results

- Positive feedback
- Reduced fuel prices
- Welcoming facilities
- Community engagement
- Diversify revenue for Airport



Looking Ahead

- Perimeter fencing upgrades
- Solar facilities
- Runway 13/31 PAPI replacement
- Continued growth of FBO
- Hangar construction
- Potential long-term projects
 - Sewer & water
 - Ramp expansion





Thank you

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